

Welcome to the 21st Annual American Vegetable Grower Top 100.

EVERY year we survey and rank vegetable operations throughout the country for inclusion in this prestigious list. The largest 25 vegetable producers in each of four geographic regions are listed, along with the crops they grow and any change in their acreage during the past year. All rankings are based on final 2007 crop year figures.

This year, growers have something to celebrate: the historic 2008 Farm Bill that, for the first time, includes fruits and vegetables. On the down side, however, tomato growers have had to deal with more food safety issues that really weren't their food safety issues.



WEB EXTRA

From an AVG survey sent to Top 100 Grower candidates, we learned more about some of the important issues these growers are facing. To read about what they said, go to www.americanvegetablegrower.com



Staying Steady

Top 100 Grower Heartland Farms not only changes with the times to continue to grow the operation, it maintains a long-term vision to meet with success.

Photos courtesy of Lori Wysocki

By **Rosemary O. Gordon**
Senior Managing Editor

WE HAVE all heard this expression from growers: "Farming is in my blood." That statement also rings true for Richard Pavelski, president of Heartland Farms, Inc., a potato and vegetable farm, headquartered in Hancock, WI.

Heartland Farms' roots run deep, as this fifth generation farm was originally settled in 1863 by Pavelski's great grandfather, August Pavelski. More than 100 years later, in 1967, Richard began his farming career, joining the operation full-time. Dur-

ing part of his tenure, the farm was known as A. M. Pavelski & Sons Inc.

According to Pavelski, one of the things that has been a constant in the ag industry is consolidation. He saw to it, however, that his operation was on the buying side of the deal. When he first came on board, the farm owned between 300 and 400 acres, but in 1974, it more than doubled in size with the purchase of 550 acres.

A series of acquisitions took place over the years, and the home office location along with 3,500 acres were purchased in 1990, the same year David Knights formed a partnership with Richard Pavelski to establish Heartland Farms. When Knights, the farm's vice president, came on board, he helped grow the operation to 14,000 acres with sales exceeding \$31 million, and projected to exceed \$45 million in 2009, says Pavelski.

Knights' role on the farm is to run the day-to-day operations, manage agronomy, and purchase equipment and crop inputs. "Some of the toughest challenges

are dealing with resistant pests and diseases," Knights explains. "To deal with the ongoing problem of resistance, we try to use rotation and IPM practices. We also try to build a close relationship with our fertilizer and chemical suppliers.

"Our suppliers know the latest technology and chemicals to help increase control," Knights continues. "This helps us understand each other's needs and the issues we are each facing."

Food Safety And Computers

About 90% of Heartland's 6,500 acres of potatoes are supplied to Frito-Lay for potato chips. With food safety at the top of this grower's mind, the farm has a full traceback program in place.

"If Frito Lay has an issue with potato chips, the chips are tracked by a number," explains Pavelski. "We provide them with information on which field, which bin the potatoes in question were stored, the chemicals and fertilizers that were applied, as well as a minimum of three



years of crop history and seed source. Our computer systems allow us to do that instantly.”

Pavelski adds that there is a considerable amount of micromanaging costs that require many tools and need good tracking methods. “To get all the data you want — and it’s not all user friendly — you will need some one in-house to track the data, and customize reports. We have been unable to find a commercially available program, so we write a significant amount of our programming in-house.”

Handling both the food safety and computer technology aspect of the business is Richard’s son, Jeremie. Jeremie holds a degree in computer networking and has been working full-time on the farm for four years.

The computer not only helps them keep track of crop history data for traceback, it also provides them with year-to-date costs in the field. According to Jeremie, patterns can be analyzed very quickly. “Accu-

Heartland Farms At A Glance

Location: Headquartered in Hancock, WI
Owners: David Knights and Richard Pavelski
Crops Grown: Potatoes, sweet corn, green beans, peas
Acres: 13,769
Customers: Largest customer is Frito-Lay Inc. The farm has been producing for Frito-Lay for more than 50 years. All other vegetable crops are sold to Wisconsin food processors.
Employees: 70 full-time and 60 on a seasonal basis
Awards: Recipient of Frito Lay’s 2007 North Central Region Grower of the Year Award



| Rank | Company | HQ State | 2007 Acreage | Acreage Change | Year Founded | Crops Grown In 2007 | Previous Rank |
|------|-----------------------------|-----------|---------------|----------------|--------------|---|---------------|
| 1 | R. D. Offutt Co. | ND | 55,000 | -10,000 | 1974 | potatoes | 1 |
| 2 | Hartung Brothers Inc. | WI | 23,374 | 63 | 1975 | snap beans, sweet corn, cucumbers, beets, carrots, peas, lima beans | 2 |
| 3 | Black Gold Farms | ND | 14,000 | -1,023 | 1928 | potatoes | 3 |
| 3 | Paramount Farms Inc. | WI | 14,000 | 1,100 | 1957 | potatoes, sweet corn, beans, peas | 6 |
| 5 | Heartland Farms Inc. | WI | 13,769 | -150 | 1945 | potatoes, sweet corn, beans, peas | 4 |
| 6 | L. Walther & Sons Inc. | MI | 13,175* | N/C | 1940 | potatoes | 5 |
| 7 | Torrey Farms Inc. | NY | 7,289 | -101 | 1977 | cabbage, cucumbers, sweet corn, peas, pumpkins, squash, beans, onions, carrots, potatoes | 7 |
| 8 | Tri-Campbell Farms | ND | 7,200 | N/C | 1978 | beans, potatoes, watermelon | 8 |
| 9 | Neumiller Farms Inc. | IL | 7,000 | -70 | 1965 | potatoes, sweet corn, beans | 9 |
| 10 | Okray Family Farms, Inc. | WI | 6,745 | 52 | 1905 | potatoes, sweet corn, beans | 10 |
| 11 | Charles H. West Farms | DE | 6,438 | 107 | 1953 | beans, peas, cucumbers, sweet corn | 12 |
| 12 | Borzynski Farms Inc. | WI | 6,375 | 500 | 1973 | cabbage, sweet corn, peas, peppers | 14 |
| 13 | Sackett Ranch, Inc. | MI | 6,173 | -215 | 1980 | potatoes, sweet corn, peas, pickles | 11 |
| 14 | Wysocki Produce Farm Inc. | WI | 6,045 | 125 | 1964 | potatoes, beans, peas, sweet corn, pickles | 13 |
| 15 | Bula Gieringer Farms | WI | 5,205 | -430 | 1981 | potatoes, sweet corn, peas, beans | 15 |
| 16 | My-T Acres | NY | 4,945 | -210 | 1961 | potatoes, sweet corn, beans, carrots, cabbage, beets, peas | 16 |
| 17 | Turek Farms | NY | 4,665 | 285 | 1969 | sweet corn, beans, pumpkins, cabbage | 20 |
| 18 | Weekly Farms | WI | 4,350* | N/C | 1974 | potatoes, beans, sweet corn, peas | 21 |
| 19 | Gary Bula Farms Inc. | WI | 4,200 | -350 | 1971 | potatoes, snap beans, peas, sweet corn | 17 |
| 20 | Kludt Brothers Inc. | NY | 4,147 | 108 | 1953 | sweet corn, beans, squash, beets, carrots, cucumbers, cabbage, peas | 22 |
| 21 | Sowinski Farms Inc. | WI | 4,050 | -400 | 1932 | potatoes, beans, peas | 19 |
| 22 | Dawson Farms | ND | 3,500 | N/A | 1996 | potatoes | — |
| 23 | Worzella & Sons Inc. | WI | 3,471 | -162 | 1964 | potatoes, sweet corn, beans | 23 |
| 24 | Buurma Farms Inc. | OH | 3,241 | N/A | 1896 | radishes, beets, lettuce, spinach, onion, parsley, cilantro, dill, sweet corn, celery, carrots, cucumbers, squash, cabbage, greens, beans, leeks, peppers | — |
| 25 | Lynn-Ette & Sons Inc. | NY | 3,020 | -240 | 1986 | beans, cucumbers, squash, pumpkins, cabbage | 24 |

*estimated acreage

TOP 25

NORTH

rate data is critical here,” he adds.

And from what Pavelski indicates, between 2007 and 2009, the cost of production will increase by more than \$4 per cwt. “Never in my 41 years working have I ever seen it go up by more than 59¢ at the maximum,” he says. “From my perspective, the price of potatoes — the price at farmgate — will increase by 50% to cover production costs.”

However, this doesn’t mean the cost in the grocery store will have increased by 50%. “Farmgate,” he explains, “means there will be a 7% to 10% increase at the consumer level.”

So what does this news mean for the small grower? Continued consolidation. Pavelski says, for example, if it costs \$1 million to put the crop into the ground, the farmer must borrow \$500,000.

“Take the same farmer in 2009, and it will cost \$2 million to put the crop into the ground,” he explains. “Now the farmer has to borrow \$1 million just to plant his crop.”

The end result is that there will be people who can’t get financing to put the crop in the ground, says Pavelski. “There are many opportunities in ag, but there is a tremendous amount of risk, as well.”

Pushing Technology

Opportunities also exist by using the latest technology. In 1987, the farm began using precision ag tools, such as precision grid soil sampling and a variable rate fertilizer applicator.

At the time, says Pavelski, the farm, and Pavelski Enterprises, Inc. (a crop supply business that Pavelski owned), worked with Soil Tech, and Stennis Space Center, located in Stennis, MS, to get precision placement of fertilizer and chemicals.

In 2004, Heartland began using an Auto Steer program to facilitate ac-

| Rank | Company | HQ State | 2007 Acreage | Acreage Change | Year Founded | Crops Grown in 2007 | Previous Rank |
|------|---|----------|--------------|----------------|--------------|--|---------------|
| 1 | Thomas Produce Co. | FL | 15,490 | -1,780 | 1910 | peppers, beans, cucumbers, zucchini | 1 |
| 2 | Hundley Farms Inc. | FL | 14,340 | -1,022 | 1969 | sweet corn, radishes, beans, squash | 2 |
| 3 | A. Duda & Sons | FL | 14,000 | N/C | 1926 | celery, lettuce, leafy greens, onions, carrots, sweet corn, peppers, broccoli, other | 4 |
| 4 | Pacific Tomato Growers Ltd./ Triple E Produce Corp. | FL | 13,644 | -1,448 | 1982 | tomatoes, peppers, squash, cucumbers, other | 3 |
| 5 | Six Ls Packing Co. Inc. | FL | 13,000* | N/C | 1947 | tomatoes, cantaloupes, eggplant, squash, peppers, watermelon | 5 |
| 6 | Pero Family Farms Inc. | FL | 10,500 | 900 | 1986 | peppers, cucumbers, eggplant, squash, beans | 6 |
| 7 | Gargiulo Inc. | FL | 9,300 | -200 | 1963 | tomatoes, potatoes | 7 |
| 8 | Coggins Farms | GA | 9,290 | N/A | 1941 | carrots, beans, tomatoes, peppers, cucumbers, squash, eggplant, sweet corn | — |
| 9 | R. C. Hatton Inc. | FL | 7,950 | -550 | 1947 | sweet corn, beans, watermelon, celery | 8 |
| 10 | Suwannee Farms/ Eagle Island Farms | FL | 6,240 | -1,364 | 1979 | potatoes, sweet corn, beans, cabbage | 9 |
| 11 | Patrick Farms Inc. | GA | 5,100 | 400 | 1950 | peppers, greens, eggplant, cucumbers, squash, sweetpotatoes | 11 |
| 12 | Barnes Farming Corp./ Farm Pac Products Inc. | NC | 5,000* | N/C | 1976 | sweetpotatoes | 10 |
| 13 | Ham Farms | NC | 4,800 | 200 | 1975 | sweetpotatoes, cucumbers | 12 |
| 14 | Wendell Roberson Farms Inc. | GA | 4,500 | 100 | 1950 | greens, cabbage, beans, peas | 15 |
| 14 | Taylor & Fulton Packing LLC | FL | 4,500 | N/C | 1952 | tomatoes | 13 |
| 16 | Dimare Homestead Inc. | FL | 4,200 | -300 | 1965 | tomatoes | 13 |
| 17 | Lewis Taylor Farms, Inc. | GA | 4,170 | N/A | 1985 | peppers, cucumbers, squash, cantaloupe, watermelon, broccoli, cabbage, leafy greens, tomatoes, eggplant, other | — |
| 18 | J.E.T. Farms Inc./ Integrity Farms Inc. | FL | 3,645 | N/C | 1974 | beans, squash, sweet corn | 17 |
| 19 | 4 Star Tomato Inc. | FL | 3,570* | N/C | 1975 | beans, potatoes, tomatoes, watermelon | 18 |
| 20 | Southern Valley | GA | 2,915 | N/A | 1987 | cucumbers, peppers, squash, cabbage, eggplant | — |
| 21 | Long Farms Inc. | FL | 2,800 | N/A | 1952 | cabbage, cucumbers, potatoes, sweet corn | — |
| 22 | Jackson Farming Co. | NC | 2,715 | N/C | 1981 | cantaloupe, watermelon, pumpkins, strawberries, greens, squash, cucumbers, honeydew, other | 21 |
| 23 | Dewitt Produce Co Inc. | GA | 2,645 | 233 | 1986 | peppers, cabbage, cucumbers, eggplant, squash, tomatoes | 24 |
| 24 | Schilling Farms | MO | 2,600* | N/C | 1954 | cucumbers, beans | 22 |
| 25 | West Coast Tomato/ McClure Farms | FL | 2,500 | -1,200 | 1973 | tomatoes | 16 |

*estimated acreage



SOUTHEAST



Guess which one kids like the best?

The sweetest grape tomato on the market? You're looking at it: Sweet Hearts. Available only from Sakata, this bite-sized high-brix tomato offers moms and dads an easy way to promote healthy eating while giving growers, retailers and foodservice operators an easy way to boost sales in the fastest-growing segment of the category. **What's not to love?**



SAKATA

www.sakata.com

RETAILERS • FOOD SERVICE • GROWERS

Keeping Colorado Potato Beetle In Check

LIKE many other potato growers, Heartland Farms in Wisconsin battles Colorado potato beetle (CPB), as well as other insect pests of potato. This past growing season, the farm used Belay (clothianidin), an insecticide from Valent U.S.A. Corp., on its potato acreage to prevent CPB from feasting on its product.

Belay was EPA-approved for use on potatoes late last year. A third-generation neonicotinoid, the product not only controls CPB but aphids and leafhoppers, as well.

"This year, the CPB population was very high, but we feel comfortable with the control we had using the product," says T.J. Kennedy, Heartland's assistant farm manager.

By using Belay, he says the potato

fields gained an additional 10 days of control before needing to switch to a foliar insecticide. Belay was sprayed over seed pieces in the furrow at planting.

"Last year, we were making foliar field treatment by the end of June," explains Kennedy. "We didn't have to do that this year, with the extended control, even under a high pressure CPB year."

Kennedy also applied Coragen (Rynaxypyr) from DuPont Crop Protection. "We applied Coragen in late July/early August to control second generation of CPB, cutworms, and loopers. We were lucky we got a 24C for Coragen for use on potatoes," he says. "There are not many products available to control CPB effectively, so with the use of Coragen, it will help minimize the risk for resistance with the products we have used for years."

Coragen received EPA approval in May and is approved for use on a variety of vegetables including lettuce, peppers, and tomatoes. EPA registration for use on potatoes is currently pending.



| Rank | Company | HQ State | 2007 Acreage | Acreage Change | Year Founded | Crops Grown in 2007 | Previous Rank |
|------|--|----------|--------------|----------------|--------------|---|---------------|
| 1 | Navajo Agricultural Products Industry | NM | 15,000 | 2,000 | 1970 | beans, pumpkins, potatoes, onions | 1 |
| 2 | Martori Farms | AZ | 10,910 | 1,180 | 1940 | melons, beans | 2 |
| 3 | Del Monte Fresh Produce | AZ | 8,733 | 747 | 1991 | cantaloupe, honeydew | 3 |
| 4 | Pasquinnelli Produce | AZ | 8,421 | 868 | 1950 | head lettuce, broccoli, cauliflower, Romaine and leaf lettuce, watermelon, celery | 4 |
| 5 | J & D Produce Inc. | TX | 6,000* | N/C | 1986 | cabbage, greens, pickles, onions, peppers, cantaloupes, carrots, tomato | 6 |
| 6 | Jacks Produce Co. | TX | 5,285 | N/C | 2003 | green beans, cabbage, lettuce, bell peppers, eggplant, squash | 7 |
| 7 | Anderson Produce | TX | 4,000* | N/C | 1960 | watermelon | 10 |
| 8 | Waymon Farms | AZ | 3,776* | N/C | 1984 | Romaine hearts, mix lettuce, lettuce, Romaine, broccoli, fennel | 12 |
| 9 | Rousseau Farming Co. | AZ | 3,693 | -1,520 | 1986 | broccoli, carrots, kale, parsley, leeks, cilantro, fennel, beets, swiss chard, spinach, cabbage, dry onions, celery, watermelon | 8 |
| 10 | Duncan Family Farms, LLC (formerly Sunfresh Farms) | AZ | 3,669 | 759 | 2007 | broccoli, cabbage, Romaine lettuce, leaf lettuce, herbs, spring mix, potatoes | 15 |
| 11 | Texas Hill Farms | AZ | 3,300* | N/C | 1984 | lettuce | 13 |
| 12 | Nakasawa Farms | AZ | 3,000 | -1,000 | 1991 | Romaine, cauliflower, broccoli, broccoflower, spinach, baby greens, lettuce | 10 |
| 13 | Barkley Co. | AZ | 2,998 | -1502 | 1945 | lettuce, broccoli, cauliflower, broccolini | 9 |
| 14 | Doug Mellon Farms | AZ | 2,949* | N/C | 1946 | broccoli, lettuce | 14 |
| 15 | Griffin Ranches Inc. | AZ | 2,810 | 10 | 1960 | celery, lettuce, mixed lettuce, broccoli | 17 |
| 16 | Petrocco Farms | CO | 2,600 | 275 | 1916 | leaf lettuce, Romaine, cabbage, onion, beans, greens, other | 19 |
| 17 | Sunny Valley Organics | AZ | 2,520 | N/C | 1989 | tomatoes, pepper, zucchini, cucumbers | 18 |
| 18 | Sakata Farms Inc. | CO | 2,328 | -522 | 1955 | sweet corn, onions, broccoli, cabbage | 16 |
| 19 | Winter Garden Produce | TX | 2,000 | -150 | 1992 | cabbage, onions, broccoli, cantaloupe | 20 |
| 20 | Frio Valley Farms Inc. | TX | 1,922* | N/C | 1997 | cabbage, onions, pickles, greenbeans, beets, carrots, spinach | 22 |
| 21 | Bagley Produce Company, Inc. | TX | 1,900 | -100 | 1977 | watermelon | 21 |
| 22 | Wyatt Hidalgo Farms, Inc. | TX | 1,845 | -18 | 1998 | cabbage, peas, turnips, spinach, greens, carrots, onions, mustards, collards, cucumbers | 23 |
| 23 | Krenmueller Farms | TX | 1,700 | N/C | 1930 | cabbage, onions, cantaloupes, mixed greens, cilantro | 25 |
| 24 | Bill Burns Farms Inc. | TX | 1,600 | -200 | 1966 | onions, potatoes | 24 |
| 25 | Everkrisp Vegetables Inc. | AZ | 1,576* | N/C | 1972 | broccoli, potatoes, cabbage, other | — |

*estimated acreage

TOP 25

SOUTHWEST

[AGRIBUSINESS LENDING]

ANSWERS FROM THE GROUND UP.



OUR AG EXPERTS KNOW WHAT IT TAKES TO KEEP YOUR BUSINESS GROWING.

As one of the nation's largest commercial lenders to agriculture, we understand what it takes to manage your business. And whether it's production agriculture, value-added operations or food processing, our specialized teams understand the natural cycle of agricultural commodities. We offer a complete line of products, including land acquisition, equipment leasing, production credit and crop development loans. You'll find we're not just a lender, we're a trusted advisor. To see how our agribusiness experience can help you, call (888) 232-7241 or visit www.bankofthewest.com.



BANK OF THE WEST

©2008 Bank of the West. Member FDIC.

Eurodrip® U.S.A., Inc.



Quality. Value. People.



Seamless Drip Tape



- Highest Working Pressures
- Largest Flow Paths
- Lowest CVs



www.EurodripUSA.com

1850 West Almond Avenue, Madera, CA 93637 • (888) 387-6374 • Fax (559) 673-9200



curate planting and band application of crop protectants, as opposed to whole field application. According to Pavelski, this has reduced cost, waste, and the amount of crop protectants used.

Moving Forward

So what direction will Heartland Farms take in the future and where does Pavelski think the industry, in general, is headed? Even though rising costs are a challenge, he remains optimistic about profitability. He adds that the new Farm Bill will present many positive things for the vegetable industry.

His take on the future, however, is cut and

dried: “You are either growing or you are dying,” he says. “Growth can’t be at a break-neck pace, either. It needs to be well managed with a determined long-term vision.”

Thinking outside of the box, Pavelski says a large dairy operation may become part of the farm, down the line.

Why would he opt to get into the dairy farming business? He answers with one word: Nutrients. “Now that the costs of commercial fertilizers have tripled, it makes sense to have a dairy farm,” he concludes.

AVG

Direct comments or questions about this article to avg.edit@meistermedia.com.

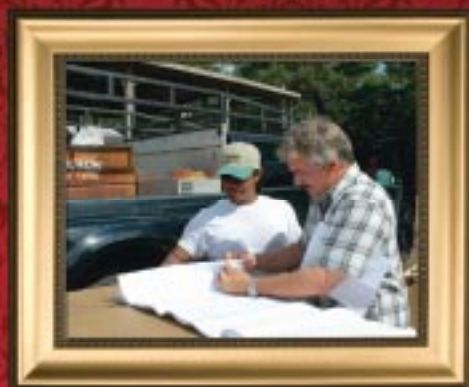
| Rank | Company | HQ State | 2007 Acreage | Acreage Change | Year Founded | Crops Grown in 2007 | Previous Rank |
|------|---------------------------------------|----------|--------------|----------------|---------------|---|---------------|
| 1 | Grimmway Farms | CA | 51,098 | 4,448 | 1968 | carrots, potatoes, beans, organic mixed vegetables | 1 |
| 2 | Tanimura & Antle | CA | 43,823 | 805 | 1982 | lettuce, Romaine lettuce, leaf lettuce, broccoli, cauliflower, broccoflower, celery, baby greens, spinach, endive, escarole, frisee, napa, onions, peppers, cilantro, bok choy, leeks, kale, organic vegetables | 2 |
| 3 | D'Arrigo Bros. Co. of California Inc. | CA | 32,847 | -458 | 1922 | fennel, broccoli, cauliflower, mix lettuce, iceberg lettuce, Romaine lettuce, broccoli rabe | 3 |
| 4 | J. G. Boswell Co. | CA | 23,000 | 8,000 | 1925 | tomatoes | 9 |
| 5 | Mission Ranches | CA | 22,000* | N/C | 1988 | lettuce, spinach, onion, parsley, endive, bok choy, cabbage, broccoli, cauliflower, spring mix, celery, cilantro, radicchio, other | 4 |
| 6 | Ocean Mist Farms/ Boutonnet Farms | CA | 21,820 | 37 | 1939 | artichokes, lettuce, broccoli, cauliflower, spinach, celery, sweet corn, peppers, beans, squash, onions, other | 5 |
| 7 | Rio Farms | CA | 17,250 | N/C | 1978 | lettuce, spring mix, spinach, cauliflower, broccoli, pepper, onion, carrot, cabbage, celery | 6 |
| 8 | Nunes Vegetables Inc. | CA | 16,573 | -554 | 1976 | lettuce, cauliflower, celery, broccoli, leaf lettuce, Romaine, onions, asparagus, artichokes | 7 |
| 9 | Betteravia Farms | CA | 15,071 | -764 | 1938/ 1962 | cauliflower, broccoli, celery, lettuce, other | 8 |
| 10 | Dresick Farms, Inc. | CA | 14,500* | N/C | 1974 | cantaloupe, honeydew, watermelon, tomatoes, lettuce, onions | 11 |
| 11 | Boskovich Farms Inc. | CA | 13,000 | -2000 | 1915 | onions, spinach, broccoli, asparagus, strawberries, sweet corn, celery, radishes, cilantro | 9 |
| 11 | AgriNorthwest | WA | 13,000* | N/C | 1969 | potatoes, sweet corn, onions | 12 |
| 13 | Wada Farms, Inc. | ID | 11,896 | -661 | 1942 | potatoes | 13 |
| 14 | R.C. Farms | CA | 10,479 | -412 | 1971 | lettuce, broccoli, cauliflower, celery, artichokes, spring mix, spinach, carrots, tomatoes | 14 |
| 15 | Larsen Farms | ID | 10,028* | N/C | 1969 | potatoes | 17 |
| 16 | Pride Of San Juan Inc. | CA | 9,951 | -395 | 1995 | spinach, peppers, pumpkins, beets, carrots, endive, lettuce, greens, radicchio, herbs, melons, Chinese mustard, kale, leeks, tomatoes, other | 16 |
| 17 | Merrill Farms | CA | 9,010 | 210 | 1933 | lettuce, broccoli, cauliflower, celery, beans, onions, carrots, leaf lettuce | 18 |
| 18 | Bengard Ranch Inc. | CA | 8,858 | 1,872 | 1962 | broccoli, cauliflower, head lettuce, romaine, leaf lettuce, celery, snap peas, radicchio | 23 |
| 19 | Hale Farms | OR | 8,613 | N/C | 1950 | potatoes, onions, peas, sweet corn, carrots, lima beans | 19 |
| 20 | Harris Farms | CA | 8,590 | 355 | 1937 | tomatoes, broccoli, onions, garlic, lettuce, watermelon, asparagus, peas | 21 |
| 21 | Royal Packing Co. | CA | 8,310* | N/C | 1948 | lettuce, cauliflower, broccoli, celery, cabbage, romaine | 20 |
| 22 | Teixeira Farms Inc. | CA | 7,639 | -2,940 | 1970 | celery, lettuce, broccoli, cauliflower, cabbage, strawberries | 15 |
| 23 | American Farms LLC | CA | 7,075 | -691 | 1985 | broccoli, lettuce, Romaine, spring mix, mache, spring mix, frisee, beets, cilantro, parsley, organic vegetables | 22 |
| 24 | Mercer Ranches | WA | 5,268* | N/C | 1968 | carrots, beans, sweet corn, potatoes, garlic, onions, other | 25 |
| 25 | Cranney Farms | ID | 3,000 | -3,500 | 1969 | potatoes | 24 |

*estimated acreage

TOP 25



WEST



THERE WHEN YOU NEED US.

Stuppy treats your structure as an extension of our family. Each is designed, built and maintained through a close partnership with your business. Our experts consult with you and provide recommendations to create an ideal growing environment. Through the integration of facility layouts, heating, cooling and environmental controls, we help growers stay competitive. And by delivering unmatched service through the life of your structure, we help you get the most out of your investment.

To find and customize the right structure for your crops, contact Stuppy today.

STUPPY, INC. | 800-733-6025 | WWW.STUPPY.COM

Stuppy

DESIGN
MANUFACTURING
CONSTRUCTION